Sage Distribution and Manufacturing Operations

Remove complexity to scale growth and build resiliency for your business

Sage

Overview

Sage Distribution and Manufacturing Operations (SDMO) is the only purpose-built, cloud native enterprise resource planning (ERP) solution that simplifies complex business processes by incorporating the best industry practices of thousands of customers, hundreds of partners, and decades of earning trust.
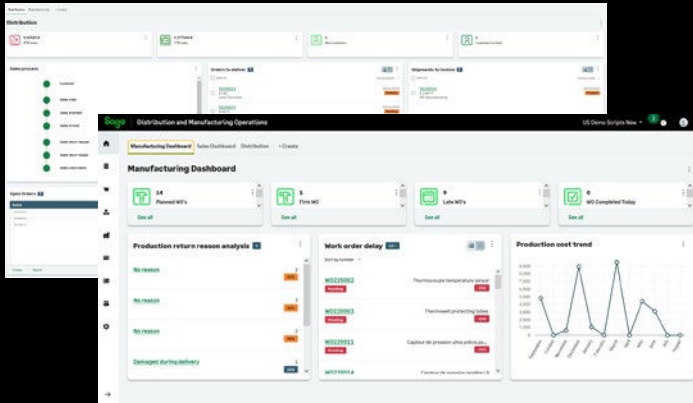
It should not be complex for you to gain the visibility and control you need to always know how much you have, how much you need to make, and how much you need to buy (and more)

Key Features

Sage Distribution and Manufacturing Operations helps teams across your company be more productive by removing complexity and noise around daily tasks. Designed around the item and focused on the operational user, process automation and workflow streamlining takes efficiency to new levels when work order organization, change control, and inventory are involved.

- **Make and assemble** – Plan the most effective use of resources to optimize cost savings within all aspects of making and assembling products.

- **Sell and distribute** – Modernize best practices throughout your entire sales cycle from receiving orders to shipping goods and managing returns.

- **Buy and put away** – Simplify internal communication when ordering materials from suppliers with a guided and flexible process.

- **Move and store** – Use real-time data and user-defined alerts to manage and maintain inventory across the full lifecycle.

- **Design Items** – Design with cost visibility and establish cost controls down to a bill of material and routing level.

- **Accounting and Financial Management** – Deep multi-dimensional accounting and automation for efficient financial operations across entities.

Key Benefits

Simplify

Do more than automate to make productivity gains and cost reductions throughout your business by removing friction and enabling quicker, data-based decisions.

- **Remove complexity** with user-defined approval workflows, tailorable screen views, and access permissions.

- **Enable users to do more** by automating low-value-add tasks, enabling self-serve reporting, and by providing role-based, task centric dashboards.

- Spend more time **focusing on what is important** than reacting to urgent issues.

  - Standardize processes to transform to management by exception.

  - Automate processes and streamline workflows to reduce data entry and the risk of errors.

- Be easy to do business with and provide continuous value to your internal and external stakeholders when your teams, from sales to shipping use **one source of real-time data** within a multi-entity, multi-language, and multi-currency framework.

- **Help attract and retain employees** with a modern, sleek, and intuitive solution that makes collaboration effortless and keeps everyone on the same page.
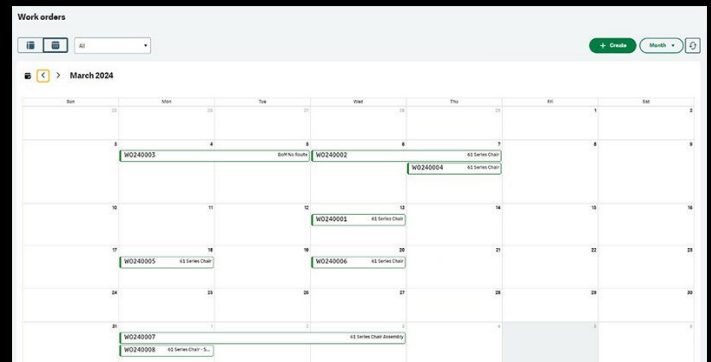
Drag and drop work orders and get detailed work order information in a single click with the digital work order calendar

Know

Gain line of site across your business for a better understanding into where to grow revenue and prioritize spending.

- Gain new levels of **operational visibility** and do-ability with widgets that make it easy to build your own dashboards containing work order and production information.

- Shift inventory to a **competitive advantage** with real-time visibility and re-order points.

- Slice and dice data your way with dimensions and widgets to **go to market quicker** and be decision ready when opportunities arise.

- Stop leaving money on the table and **improve cash flow** with the entire order-to-sales process visible on a single screen. Process orders and invoices straight from hyper-linked dashboards you can easily create.

- Award-winning financials with multi-dimensional reporting for real-time information, less guessing, and **quicker, data-backed decisions.**

- Avoid missing out on **cost savings** and improve margins with detailed costing of manufacturing components and activities.

- Drive **improved business performance** with automated data capture so you can spend more time analyzing the numbers and less time gathering the numbers.

Sage Intacct core financials Controller Dashboard
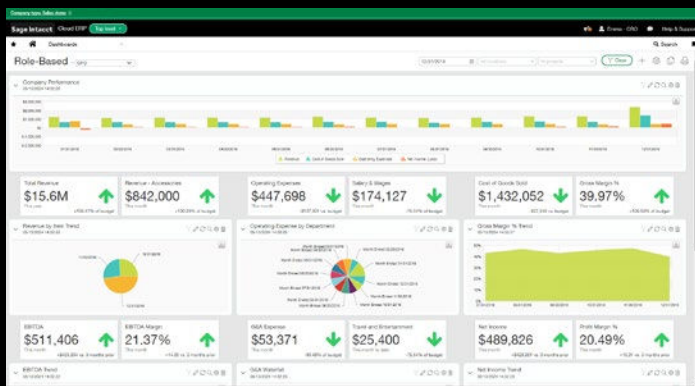
Real-time, role-based dashboards with hyper-linked drill-down capabilities and anywhere access keep you and teams across your company up-to-date, informed, and aligned

Innovate with Agility

Be able to leverage the latest technology for resiliency and competitiveness in all market conditions.

- Position your business to leverage the latest technology using the API-framework to easily add on integrations with best-in-class solutions as well as marketplaces, eCommerce, EDIs, and more.

- Use your data to shift from transactional relationships with your customers and suppliers to strategic relationships to maintain your customer base while gaining a competitive edge.

Keep everyone on the same page and simplify inventory management with real-time stock status visibility

- Gain peace of mind by getting out of the server business and replacing the burden of disruptive upgrades, backups and security, with uptime guarantees, non-breaking upgrades, security, and anywhere/anytime productivity.

- Stop chasing data and automate data capture for real-time analysis and quicker, proactive decision making.

Dimensional Operations
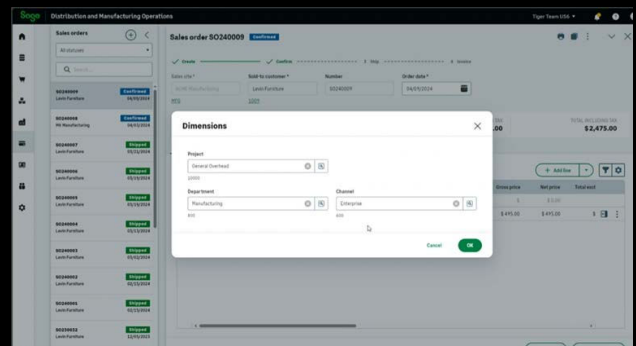
Use and define dimensions for a unique, in-depth analysis of your operations

Meeting your ever-changing customer needs and market demands should be simple and cost effective. Invest in growth with SDMO.

Discover how you can help your business flow by scheduling your SDMO demo today.

See how Sage Distribution and Manufacturing Operations can get your business up and running on a modern, scalable, integration-ready platform.

Contact Sage Partner MicroAccounting to schedule your demo today.

MicroAccounting

Sage Partner

microaccounting.com
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Sage